



World-Class Industry Leaders Team for Defense Transportation Coordination Initiative (DTCI)

Bethesda, Maryland, May 1, 2006

U.S. Transportation Command (USTC), as the Defense Distribution Process Owner (DPO), the Defense Logistics Agency (DLA) and other key Department of Defense (DoD) supply chain and DPO stakeholders, are collaborating on the DTCI to improve the operational effectiveness, visibility, reliability, predictability, and efficiency of materiel movement. They seek a long-term partnership with a world-class coordinator of transportation management services and a team of industry leaders with the key capabilities to help them transform operations and optimize performance. IBM, as the Lead Logistics Coordinator (LLC), is pleased to announce such a team.

IBM's Global Business Services and Integrated Supply Chain organizations have assembled a team of global industry leaders in supply chain management, logistics (transportation and distribution management and coordination), business services, enterprise transformation, and innovative enterprise solutions. This team complements IBM's internal expertise, in pursuit of this long-term partnership with USTC and the other key DoD stakeholders for the DTCI. Team IBM's management team for DTCI includes:

- **Anteon**, a leading systems integration company, providing enterprise solutions and operational support to all DTCI stakeholders;
- **APL Logistics** (a sister company of APL, one of the top 3 global logistics providers), one of the world's leading integrated transport and logistics companies, providing end-to-end logistics services for global customers, employing the latest IT and data connectivity for maximum supply chain visibility and control;
- **FSG**, an innovative software engineering small business, delivering C2 and transportation management system solutions to USTC and DoD;
- **Horizon Services Group** (a wholly-owned subsidiary of Horizon Lines, America's leading Jones Act container shipping and integrated logistics company), a cutting-edge technology solutions company for transportation management and supply chain security;
- **IBM**, the #1 global supply chain services and consulting organization as ranked by AMR Research, the DoD transformation leader, and the Industry leader and transportation coordinator of the #3 globally-recognized supply chain;
- **MEB Consulting LLC**, a small consulting business, specializing in supply chain management and customer relationship management, and implementing transportation management solutions for DLA;
- **PRTM**, the premier operational strategy consulting firm, focusing on innovations that help clients achieve strategic breakthroughs in core business processes;
- **Schneider Logistics** (a wholly-owned subsidiary of Schneider National, a premier provider of truckload, logistics and intermodal services), the #2 ranked 3PL by Inbound Logistics Magazine, and a leader in technology-based logistics services; and
- **Sumaria**, an innovative information technology and professional services small business, delivering data management and other operational support to USTC and DoD.

Team IBM's transportation delivery network is comprised of many members of the "award-winning" IBM Global Logistics network. This network includes the leading 3PL providers, TL, LTL, air, ocean, rail, and small business carriers. Companies like UPS, and UPS-SCS, FedEx, Menlo Worldwide, Maersk, Eagle Logistics, CSX, Panalpina, APL, and Schneider National are all part of IBM's network. Each of them bring their own extensive network of carriers.